

Mid-Size Group Volume Bonus Program

July 1, 2019, through Dec. 31, 2019

Medical Mutual is pleased to announce our Mid-Size Group Volume Bonus Program for group accounts with 51 to 99 total employees. This bonus program is effective July 1, 2019, through Dec. 31, 2019.

A per employee, per month bonus will be paid on in-force health contracts for groups with effective dates through Dec. 31, 2019, as shown below.

Tier	Small Group Book of Business	Bonus Amount
1	75–199 contracts	\$4 per employee per month
2	200–349 contracts	\$7 per employee per month
3	350–499 contracts	\$10 per employee per month
4	500+ contracts	\$13.50 per employee per month

Official Rules

- A mid-size group is defined as a group with 51 to 99 total employees and categorized within the Medical Mutual 51-99 market segment.
- The number of eligible in-force mid-size group contracts used to determine the bonus tier will be determined at the end of each month.
- Mid-size group business not paid standard commission, as defined for groups with 51 to 99 total employees and documented in the Ohio Standard Commission Schedule for Health and Life Accounts (Schedule A), will be excluded from the number of in-force mid-size group contracts used to determine the bonus tier, and is not eligible for the bonus payment.
- The number of in-force contracts will be determined, and the bonus will be paid, at the agency or independent producer level.
- Commission for the business must be payable by Medical Mutual.
- This program does not apply to ancillary, voluntary, life or indemnity product business.
- Producer/agency must be duly appointed with Medical Mutual at the time of bonus payment.
- Medical Mutual, in its sole and absolute discretion, reserves the right to interpret, modify, amend or make any other determination concerning the terms and conditions of this bonus program, and any such action shall be final and binding on all concerned.

If you have questions about this bonus program, please contact your Medical Mutual representative.